

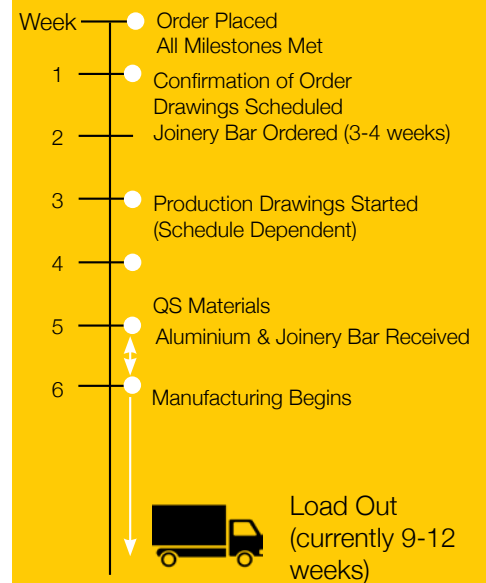
Pinevine

Contents

Components Available Now!	2
Celebrating Long Service	3
Contractor Support Policy Change	3
Loha joins the Frontline team	3
Motiti Show Home Closed - Replacement Coming Soon!	4
Out and about in the South Island	4
Latest Photography	5
New Client Home Coming Soon!	5
Joinery Pallets Return Information	6
On Site Joinery Requests	6

Current Lead Times

Currently 9-12 weeks



Handy Contacts

Here is a summary of handy contacts. We will keep this list up to date and on the front page of Pinevine each issue. See more at lockwood.co.nz/resources

What

Field Reports

Builders on-site Checklists
Lockwood Component Orders
Sundry Orders
General enquiries / unsure

Address

Now Online!
visit bit.ly/LockwoodFieldReport
info@lockwood.co.nz
accounts@lockwood.co.nz
courtmarsters@lockwood.co.nz
info@lockwood.co.nz

Components Available Now!

We have components available now for three of our most popular designs. Fast track a client project or snap up one of these amazing deals for a show home or transportable build!

Download full brochures and specs from [lockwood.co.nz>Resources>Special Offers](https://lockwood.co.nz/Resources/Special%20Offers)



(Show Home Replica)

Vacationer L23025

Don't Pay 205,501

\$155,197

Save \$50,304 / 25%

SPECIAL PRICE




Lifestyler 234 L24010

Don't Pay \$258,550

\$194,926

Save \$63,624 / 25%

SPECIAL PRICE




Lifestyler Reverse L23030

Don't Pay \$258,550

\$194,926

Save \$63,624 / 25%

SPECIAL PRICE



UNDER CONTRACT

(Show Home Replica)

Lakeview Std 231 L24001

Don't Pay \$153,603

\$110,578

Save \$43,025 / 25%

Celebrating Long Service

Two staff members achieved milestone long service with Lockwood in February.

Uaea (Junior) Uaealesi celebrated 35 years of service, starting with Lockwood in 1989 in Precut. Uaea transferred to the Timber Joinery/Sundries where he is a well respected leader in his department.

Graham Punter celebrated 20 years of service, returning from Australia to take up a role in the Lockwood Drawing team in 2002. Graham has proven himself to be a real problem solver, providing technical and detailing support for complex Lockwood builds and supporting builders on site with any issues that may arise.

Well done Graham and Uaea, it's wonderful to have you as part of our team.



Congratulations!

Contractor Support Policy Change

For several years, Lockwood Marketing has contributed to the costs of local marketing campaign initiatives booked by contractors in their regions. This year, we are making some changes to our marketing strategy to focus on building our brand presence nationwide.

Starting April 2024, we're discontinuing the Local Marketing Assistance Policy which offered financial support for local campaigns. While it served us well, we believe that reallocating these funds to national marketing endeavours will be more beneficial.

We will continue to provide all possible support to contractors for advertising and collateral creation, booking advertising and providing artwork for any local initiatives.

We have also provided a guide for contractors around local marketing options. Access this comprehensive Marketing Toolkit from [lockwood.co.nz/resources/Logos and Marketing](https://lockwood.co.nz/resources/Logos%20and%20Marketing).



Loha joins the Frontline team

Tealoha Iasona-Etuale (Loha) has joined Tracy in our Rotorua Front Line team. Loha is no stranger to Lockwood. Her grandfather, Vasa, worked for Lockwood in Precut for many years. Her husband Terry and brother Jason are also current members of our manufacturing team! Loha has taken over Crystal's role and Contractors may hear from her as she works to qualify new Leads and check up on progressing Opportunities.

Motiti Show Home Closed - Replacement Coming Soon!

Soren's Motiti show home in Papamoa has recently been sold and relocated to its new site earlier this month. However, the site is not set to remain vacant for long! Soren and Nikki have placed the component order for a replacement show home, scheduled for load out in April. Named "Karewa", the modern design spans 120m² with 2-3 bedrooms, and marks a departure from the traditional gable style showcased in the Motiti. Instead, it features a monopitch roofline extending the length of the home. The exterior boasts recesses, kick-outs, and a combination of VG pine and aluminum cladding, enhancing its visual appeal and form. With its contemporary boxy appearance, the Karewa is poised to captivate with its modern aesthetic. Internally, the compact home is thoughtfully designed to offer everything one might need, including two bathrooms, a dedicated entryway, a spacious pantry/scullery, and a walk-in robe. We eagerly await the unveiling of this exciting new show home, scheduled for completion in August.



NEW SHOW HOME COMING SOON!


LOCKWOOD
 Designed for good

 SEASIDE HOMES LTD
 Est. 2013



MASTER BUILDERS

Out and about in the South Island

Chris and his team from Lightning Homes, supported by John Stewart from our South Island Regional Office, attended the Queenstown Home Show late in February. With their striking display featuring their Lockwood model and promotional materials situated right at the front gate, Chris and his team effectively captured the attention of attendees as they entered the event. The impressive display will be replicated at the more popular Wanaka Home Show this coming weekend. Attending regional shows like the Queenstown Home Show can significantly boost brand presence and visibility for Contractors in their area. If Contractors are considering attending local shows, contact marketing to see how we can support you with collateral, signage or staffing.




BE IN TO WIN!
 Book a site visit and be in to win the beverage fridge!

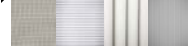


Ultimate Home Bundle
 Valued over \$17,000!

Purchase a Lockwood Home from the Lifestyle Range and receive the Ultimate Home Bundle!



Actual order


\$4,000 towards Blinds and Curtains



Lockwood Experience
 A glimpse to Refine... Experience the Lockwood factory with complimentary lunch included.

Tell us how about 7/5 & 5/5

Latest Photography

We will soon be promoting this colourful client home, built by Coastwood Homes in Whangamata. Clients Kevin and Linda purchased the site which had an existing bach in 2020 with the view to build a holiday home that everyone would feel comfortable using. The site was reasonably tight and the design required careful consideration to meet their needs, with a focus on creating easily accessible outdoor spaces. Kevin and Linda were inspired by the Crombie Family Home in Wellington and the unique shape worked well with the available space.

The home will be promoted from early March and is sure to spark some discussion about the use of bold colour in a modern build.



New Client Home Coming Soon!



Joinery Pallets Return Information

Joinery pallets must be returned to Lockwood after load-out. On the day of unloading contractors and builders need to ensure that the straps, springs, timber dunnage and foam packing come back with the joinery pallet.

Lockwood supplies a black plastic bag for the foam packing strips and the timber dunnage gets strapped back onto the pallet with the attached straps.

Do not cut the straps or take them off the pallet. Please tension the straps to the pallet so they don't go missing during transit. All joinery pallets need to then be loaded back on the delivery truck for return to Rotorua.

If these items do not come back or are cut, an invoice of up \$900 will be issued for full replacement.



On Site Joinery Requests

The Lockwood joinery department are often requested to go to site to complete additional work for Contractors. We are happy to oblige and aim to organise materials and complete this work as soon as possible, however, this can negatively impact Factory Production times.

Factory Production is our top priority. Requests for on-site adjustments will be addressed promptly, with priority given based on urgency. We will continue to prioritise any necessary rectifications or urgent changes to ensure smooth progress in the construction process. However, non-urgent or client-requested modifications will be booked in when we have availability, which may be longer than the 6-8 weeks we are currently working towards. When you book in on-site work, we will communicate with Contractors on our availability and estimated completion dates.

