Edition 4 | 2023

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Handy Contacts

Below is a summary of handy contacts. We will keep this list up to date and on the front page of Pinevine each issue. It has also been uploaded to the Extranet>HeadOffice Contacts:

What	Address
Field Reports	Now Online! visit bit.ly/LockwoodFieldReport
Builders on-site Checklists	technical@lockwood.co.nz
Lockwood Component Orders	accounts@lockwood.co.nz
Sundry Orders	courtmarsters@lockwood.co.nz
General enquiries / unsure	info@lockwood.co.nz

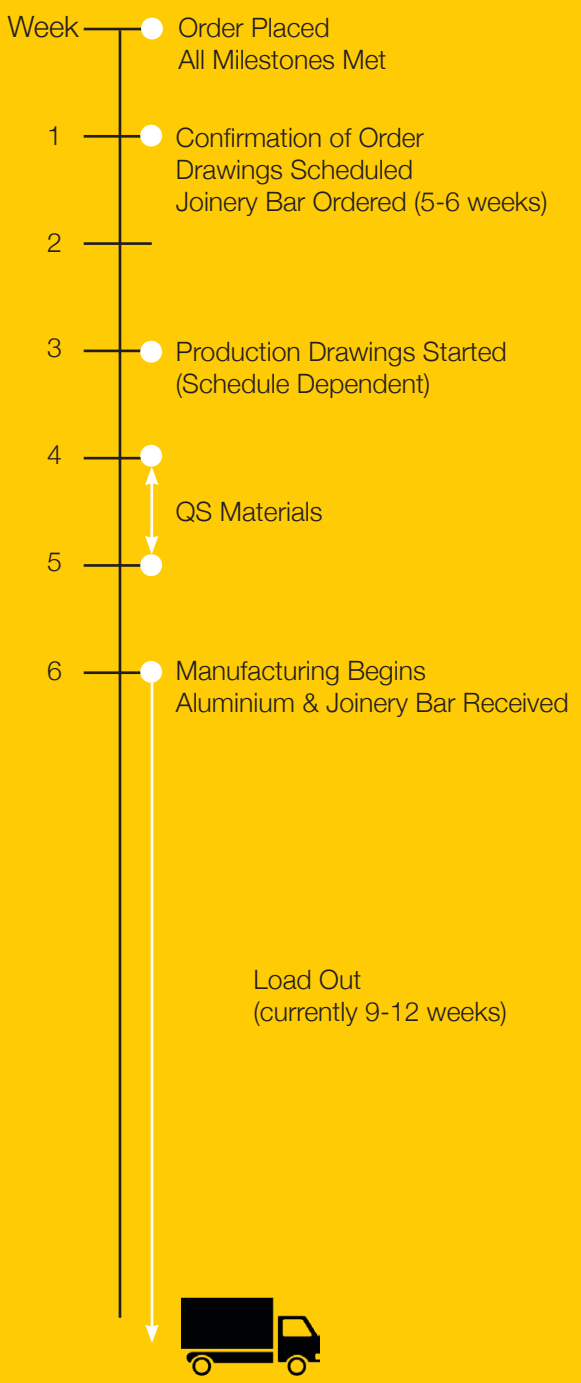
We want to hear from you!

If you have any news, events, successes or challenges you would like to share with the network, please get in touch with Sarah - sarahflavell@lockwood.co.nz so your stories can be included in the next issue.



Current Lead Times

Currently 9-12 weeks



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Site glazing procedure – Updated for Southern41 Suite

Southern41™ Thermal

The transition to Southern41 thermally broken joinery suite within the updated H1 standards has led to a rise in the number of frames surpassing the transport weight threshold. Those joinery frames exceeding the 80kg limit are transported to site without glazing, and a Metro glazier fits the glass on-site.

The Lockwood Joinery department will contact Metro to order and manufacture the glass, setting a tentative site glazing date for 2 weeks after the loadout of components. Metro Glass will get in touch with you to confirm or alter the date to suit. Please be aware that Metro glass require a minimum of two weeks notice for site glazing and ideally a longer lead time if possible.

You must comply with Worksafe Safety Standards for any high - level windows that need to be glazed on site. Metro can provide the necessary working at height equipment if required.

Once your site glazing is complete, you will be invoiced from Lockwood Joinery Dept for the labour and travel charges. This is a direct recharge of the invoice received by Metro, you will not have been charged for this as part of your Lockwood order.

More information and pricing for site glazing, as well as a handy reference sheet with frame weights for the Southern 41 suite is available on the Extranet>Ordering> Southern 41 Thermal Site Glazing Process-Oct 22.pdf

If you have any questions regarding the process, please contact Joinery Supervisor Dylan Waitemata (07) 349 7754 or 027 815 1147.

Welcome New Staff



Bailey

Bailey Punter has joined Luke's mobile workforce in the Planer, Bandsaw, Laminating, Finger jointing, Taping, I Rafter & 107 Machine departments. Bailey is currently on the same Timber Machinist Course as his colleague Dre Waitemata and they will be graduating together next June/July 2024.

In his free time, Bailey enjoys building drift cars and mechanics so we know he will fit right in with the team!



Mel

Mel Manaig is our new costings superstar, currently training under Martin Sharp. Mel, his wife and two boys have been in Rotorua for over 10 years where Mel has held various roles in different industries. Mel spent his first week at Lockwood in Manufacturing, Logistics and ReadyBuilt to give him a good head-start, learning about the various Lockwood products. In his spare time Mel enjoys playing sport, especially basketball, and singing. He is already looking forward to impressing us with his karaoke skills at Christmas.

Technical Update – Door Check outs

There has been a technical update posted to the extranet for interior doors. Interior door handle check out sizes have been reduced down to 25mm. On-site, builders will need to use the provided template to drill holes in the door before installation. This ensures a more secure fit for the handle and reduces the risk of it moving over time. The update can be found under Technical>Technical Updates>2023> "005-23-Door Handle Checkout to be 25mm.pdf"

New Tainui show home coming soon to Cromwell

In a whirlwind of activity, Chris Fraser and his team at Lightning Homes have been diligently working away on a brand new show home for the South Island. The 100m² Tainui design shares the same footprint as the Coastwood Homes' Tainui in the Coromandel but will have a very different look.

The Cromwell Tainui will display a variety of options for clients, starting with the exterior - a mix of VG Pine and Aluminium cladding. Most of the interior is blonded, with painted bathrooms showcasing a different finish for visitors.

Chris Fraser's decision to invest in a show home marks a significant milestone and we are excited that he has taken this leap. It is a significant investment in his Lockwood business, and it's wonderful to see our show home network grow. We have no doubt Chris and his team will reap the rewards of their hard work, with a beautiful Lockwood home that will impress visitors, and secure sales.

The Tainui is due for completion at the end of September with a grand opening planned in October.







Lockwood NZ Aria

The prestigious Lockwood Aria singing competition returns in November 2023! The Aria has been in existence since 1946 and is the largest competition of its kind in New Zealand, drawing performers from throughout Australasia. The event, with substantial prize money, provides an excellent opportunity for participants to further develop their careers in this demanding performing art.

As naming rights sponsors, we have a limited number of complimentary tickets available for finals night, Saturday 4th November. The Finals performance is a wonderful experience, with contestants accompanied by the Auckland Philharmonia Orchestra. If you are interested in attending, or would like to offer tickets to clients, please get in touch with Sarah – sarahflavell@lockwood.co.nz by Friday 29th September.




Last years winner, Emmanuel Fonoti-Fuimaono

Conference 2023 - Contractor of the Year Announced!



Congratulations to our 2023 Contractors of the Year – Tuohy Homes! Brent, Jeanette and the Tuohy homes team have had an excellent year. They have completed some stunning client builds and have also opened their beautifully appointed Karehana show home. They run a seamless operation, offering clients an exceptional experience from the design phase all the way through to the completion of the home. Both Brent and Jeanette were ecstatic with the win – well done Tuohy Homes!

Coastwood Homes were awarded the Show Home award for their Tainui show home and Kopu site. This award recognises not just the home, but the work that goes into having a well-presented office, show home and ground, consistent messaging and providing a top-notch experience for visitors.

Seaside Homes took out the Customer Relationship Excellence award for their consistent positive feedback from clients. We have lost count of the many testimonials from clients glowing about their positive experience with Soren and his team – this award is well deserved!







It was wonderful to see and connect with so many of you at conference this year. We heard many great ideas and suggestions through the open forum and in general discussions. The first of our follow-up packs have gone out and our technical and design teams are working hard in the background actioning requests, updating documents and researching possibilities. We will be releasing the results of this work as it becomes available.

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CONFERENCE 2023





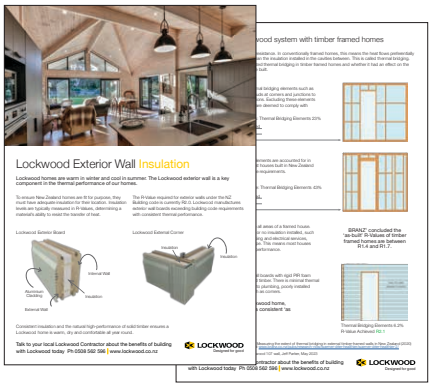
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The truth about wall insulation

BRANZ conducted a study in 2020 to determine the insulation values of timber framed walls once they were built. The findings were astounding, showing that even when R2.8 insulation is installed in conventionally framed walls, the 'As Built' value was as low as R1.57! This is due to thermal bridging through the timber frames and areas which are unable to be insulated, such as corners and around plumbing.

The Lockwood wall 107mm wall has always been advertised as having an R value of 2.1. In 2022 our CodeMark Auditors sought a review of this value as they were unsure what effect the B Profiles an V grooves have on the 'As Built' value. After investigation, Jeff Parker concluded the Lockwood Wall has a consistent 'As Built' RValue of ***drum roll please*** R2.1. This exceeds the thermal performance requirement for walls in New Zealand, and far out-performs conventional framed buildings. We've compiled the findings into a two-page brochure to succinctly explain this to customers. You can find the brochure on the Extranet>Marketing>Brochures and Flyers "Lockwood Exterior Wall R-Values.pdf"



Security for our customers

We are pleased to launch an added layer of security for our customers' investment in their Lockwood components or ReadyBuilt home. We now have the tools in place to register a financing statement on the PPSR and grant them a security interest through a Deed of Specific Security.

Sounds great, but what does this mean?

A security interest is a legal claim on personal property established to secure payment of debt or other obligation. In this case it secures the obligation of Lockwood to provide the client with their Lockwood components or ReadyBuilt Home. Lockwood registers this security interest through a financing statement on a publicly available online noticeboard – The Personal Property Securities Register (PPSR). The PPSR is managed by the Companies Office and helps businesses and individuals protect themselves financially and reduce their investment risk.

Registering the client's security interest on the PPSR means they have right to take their components or their ReadyBuilt home in the unlikely event that Lockwood, or their contractor, becomes insolvent or goes into liquidation.

With the downfall of several construction and prefab housing companies being highlighted in the media recently, we believe this added layer of security will build trust with our clients and provide assurance to their banks if they require lending.

There is no cost to contractors or clients to register a security interest. If you would like to do so, please let us know when you place your order, and we will take care of the rest. We have prepared some collateral to explain the process to clients and have this available along with a draft deed on the Extranet>Policy Documents>Security Interests



