

# Pinevine

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## Current Lead Times

At this stage, lead times are approximately 9-12 weeks from approval of order. When placing your order, please get in touch with us to discuss your requirements and we will do our best to meet your required timeframes.

## Handy Contacts

Below is a summary of handy contacts. We will keep this list up to date and on the front page of PineVine each issue. It has also been uploaded to the Extranet>HeadOffice Contacts:

<b>What</b>	<b>Address</b>
Field Reports	<a href="mailto:technical@lockwood.co.nz">technical@lockwood.co.nz</a>
Builders on-site Checklists	<a href="mailto:technical@lockwood.co.nz">technical@lockwood.co.nz</a>
Lockwood Component Orders	<a href="mailto:accounts@lockwood.co.nz">accounts@lockwood.co.nz</a>
Sundry Orders	<a href="mailto:courtmarsters@lockwood.co.nz">courtmarsters@lockwood.co.nz</a>
General enquiries / unsure	<a href="mailto:info@lockwood.co.nz">info@lockwood.co.nz</a>

## Elvis has left the building!

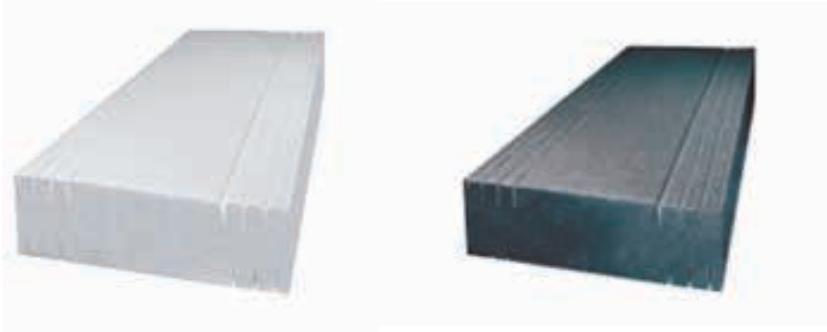
On Friday we farewelled Dave Hutchings after his long and successful career with Lockwood. We enjoyed a few drinks, laughs and a farewell speech in the factory smoko room, and more than a handful of people headed over to Dave's later in the evening for pizza and karaoke. Dave has passed the baton onto Chris Dibley who is settling in his challenging new role of manufacturing manager, while training his replacement Court Marsters in the Logistics role. Dave won't be a stranger though, his retirement plans include working for Lockwood on a casual basis. See you 'round Dave!



## New insulation products offer new opportunities

We are finally beginning to see what products are on offer from major insulation manufacturers.

Expol are offering R2.5 white and R3.1 black underfloor insulation.



Pink Batts have also released their product plan which includes R 5.0, 6.0 and 7.4 skillion “Superbatts”:

H1 Skillion Solutions	Thickness (mm)	Width (mm)	Length (mm)
R1.0 Pink® Superbatts®	40	580	1220
R5.0 Pink® Superbatts®	180	560	1220
R6.0 Pink® Superbatts®	230	560	1220
R7.4 Pink® Superbatts®	275	560	1220

The biggest game changer this has presented is that we can now achieve a minimum of R4.5 roof with a 190x45 rafter sarked system with a 25mm counter batten for ventilation.

Using ReadyBuilt plans, Jack has been looking into what numbers we need to reach to comply with the coming H1 changes in May, specifically via the Calculation Method.

The table below demonstrates what R value we need in the roof to comply in both climate zone 4 and 6 (for full north and south island coverage)

							Climate	4	6
							Floor R Val	3	3
							Roof R Val	Min	Min
							Wall R Val	2.1	2.1
							Glazing R Val	0.5	0.5
Plan	Floor Area	Roof Area	Wall Area	Glazed Area	Glazing %				
Haven 2021	59.99	60.3	57.4	23.6	29.1	3.6	5.4		
Lakeview 2021	66.3	66.7	64	22.5	26	3.3	4		
Vacationer 2021	93.8	94.8	88.3	27.5	23.7	3.3	3.5		
Sunview 2021	101	105.9	72.8	31.8	30.4	4.3	6.2		
Seaview 2021	123.1	129.1	80.9	36.4	31	4.5	6.6		
Lifestyler 2021	131.1	135.8	102	40.5	28.4	3.7	5.2		
Riverview 2021	136	142.6	90.3	40.9	31.2	4.6	6.7		
Riverview M 2021	136	136.7	101.3	41.9	29.3	3.9	5.6		

## New insulation products offer new opportunities continued...

**In summary, with relatively simple plans we are in a position where we can achieve compliance due to the relatively low glazing percentage and higher insulation values in our walls and joinery.**

Combining this information with what we have learned from Speckel modelling analysis and from our discussions with Pro Clima around vapour control, we have determined the best course of action as a standard offering is as follows:

- 190x45 timber subfloor with Expol R3.1 underfloor insulation - R3.0 @ 450 ctrs
- Lockwood wall construction - R2.1
- Southern 41 Thermally broken joinery with Low-E Excel Double Glazing - R0.5
- 190x45 Rafters on sarking with R5.0 Pink Batts Skillion Superbatts - R4.5 @ 400ctrs  
(Note: R values will alter as rafter spacings increase)

This offering will pass H1 calculations in all climate zones while maintaining our current system and its cost, buildability and structural benefits.

When it comes to Design and Builds, we are still anticipating cases where a higher R value is required in the roof, particularly where skylights and high glazing ratios are concerned.

Jack is currently waiting on a large design and build job to reach a stage where we can try these calculations to see if this proposal will work in a design and build situation.



## Two very different projects from the team at Tuohy Homes.

We will soon be featuring two new projects from Tuohy Homes; both will be excellent contenders for 2023 Lockwood House of the Year!

The first “Kapiti Coast Beach Haven” is a grand new holiday home built for clients based in Wellington. The homeowners had specific requirements for their escape from the city and wanted a place where they could entertain friends and family all year round. The exceptionally designed 353m<sup>2</sup> home maximises the site, provides a wonderful connection to its beach environment, and is a perfect fit for the family’s needs. The clients were blown away by how easy the process was and the excellent communication from the Tuohy Homes’ team “The whole process with Lockwood and Tuohy Homes has been a pleasure. The outcome of such an amazing beach and family home has more than surpassed our expectations!”



The second project, “A Family Retreat Peka Peka”, is the rebuild of an Initial ex-show home that Phil Tuohy moved on the site over 30 years ago. An electrical storm caused a devastating fire that burned the house to the ground, so the family approached Tuohy homes to build a lovely new modern Lockwood. This three-bedroom, 151m<sup>2</sup> home is designed for comfortable family holidays. The open plan kitchen and living area, two bedrooms, and the snug open out onto a large deck with built-in seating, while the third bedroom also has direct access to the outdoors. The intersecting gable rooflines create an impressive ceiling inside the home, with connected interior beams drawing the eye to the gable end windows in both the open plan living area and snug, which is separated by a stylish barn door.



Both homes will be up on the Design and Build section of Lockwood.co.nz by the end of the month. Component Pricing will be available on the Pricebook in Extranet>Pricing with latest component rates.

## Lockwood Component Rates – Locked In for 90 days.

We have reintroduced the option for Contractors to place preliminary orders and hold current Lockwood Component pricing for 90 days. Prelim orders can be placed using a Prelim order form and only require the plans, the building agreement and a 10% deposit. Once received, the current component rate will be locked in, allowing contractors to gather the necessary documentation to place a full order without having to pass on or absorb potential Lockwood cost increases to the Owner.

At this stage, the 90 day pricing lock offer is only valid for orders placed between 10 Feb 2023 and 31 May 2023. If we can extend this offer for Q2, we will advise with our June Quarterly Price Review.

The full policy and prelim order form can be found on the Extranet>Ordering.

## LBP Certificate of Learning

A Certificate of Learning is now available for Licenced Building Practitioners who attended our Conference in September 2022. The Certificate states 8 hours of relevant industry learning, across the full two day conference. You can download the certificate from the extranet under Marketing>Conferences>Conference 2022. You can also download the conference presentations if you need them, or would like to refer to any of the information we covered. You'll find them in the same folder in .pdf format.



## Welcome to our new South Island Contractors

Join us in welcoming our new South Island Contractors, covering the areas of Dunedin, Coastal Otago and Maniototo. W Hamilton Building Ltd, founded and led by Bill Hamilton, has become a well-known and respected builder in the city of Dunedin over the past 25 years. With the help of co-director Greg Cramond, the company has grown to a team of 26 members, handling up to 20 projects each year.



W Hamilton Building Ltd is known for delivering high-quality building services to homeowners in Dunedin. The company's commitment to excellence has been recognized by the industry, winning 15 awards at the Master Builders Home of the Year Awards, including the prestigious 2019 New Homes \$1 - \$1.5 Million Gold Award. They are excited by the opportunities available with the Lockwood system.



*Pictured on the right: Bill pictured above, Greg pictured below*



Phil and Michele Wilkins's large family-based business joins us from their Greymouth base, with an operation that covers the entire West Coast, building everything from massive industrial-sized sheds, to homes, commercial buildings and retaining walls.

Joining Lockwood was an extension of several years building homes for the now retired AJ Mooney principals, Greg and Craig Mooney.

When away from work, relaxing at their holiday home at Moana, on Lake Brunner from where they, their family and friends enjoy water sports on, in and under the water, plus road and off road motor bikes.

Phil and Michele see real opportunity with the resurgent West Coast economy attracting many new residents from across the country and the globe.