

### Tekapo Units Added



"Probably the best measure of success for these units is in their appeal to visitors. Since we've opened them, they have been fully booked, with no vacancies for months in advance. Our guests love them."

This was the opening statement to us from Mark Speedy, owner/developer of Lake Tekapo Motels and Holiday Park when we approached him to feature the units on our new commercial website.

Mark also spoke about the reasons for choosing Lockwood "We wanted units which are built to last, and for that you need a quality product which is capable of handling high use and regular traffic of guests coming and going."

This wonderful testimony and an extended case study on the Tekapo Units has recently been added to lockwoodcommercial.co.nz.

We will be taking official pictures later in the year which will be added to the website once available.

You can read more on what Mark had to say here.

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### Current Production Lead Times

Current lead times when placing a final order (all milestones met, order approved for production)

Non-complex designs allow 7 – 10 weeks from approved for production date. Please talk to the production team about any upcoming orders.

For large / or complex designs, check with the production team for more accurate lead times.

Please remember it is essential that all orders are complete, with all signed documentation etc. in place.



### Courtney Marsters - drifting up a storm









Courtney is part of our production team here at Lockwood Group. He was born in Thames and grew up in Bombay in a family of 5 brothers. He has lived in Rotorua for a number of years now with his partner and young daughter. Court, as he is known around here, has always had an interest in cars and together with his brother, started the Shwatevaghee car crew in Rotorua, where groups of friends, family and other enthusiasts could get together admire cars, play touch and have fun at the waterfront.

Court bought his first drift car in 2016. He works hard to secure track time and to get the best performance from his car, with his sights set on becoming a competitive drifter. We are proud to sponsor him and look forward to being able to host track days for friends, family, staff and clients along with his other sponsors who recognise his talent and passion for the sport. Court is keen to be a role model for youth and to share his experiences with those interested in the sport.

The Lockwood drift car will be at conference for staff and network members wanting to catch up with him and to see the car for themselves. Good luck Court, there's no mellow in that yellow mate!

For those of you who need a bit more info on what "drifting" entails, here is a blurb extracted from Wikipedia:

Drifting is a driving technique where the driver intentionally oversteers, with loss of traction in the rear wheels or all tires, while maintaining control and driving the car through the corner. The technique causes the rear slip angle to exceed the front slip angle to such an extent that often the front wheels are pointing in the opposite direction to the turn.

As a motoring discipline, drifting competitions were first popularized in 1970s Japan, and today are held worldwide and are judged according to the speed, angle, showmanship and line taken through a corner or set of corners. The desired line is usually dictated by the judge or judges, who describe their desired line as well as highlight areas of importance, such as clipping zones, clipping points and touch and go areas.



### Gearing up for Fieldays





The 2019 Lifestyler, which is going to be our show piece at Fieldays this year, is progressing well.

It is on target for a move to Mystery Creek for mid May. We have gone with a cedar front, which we have finished in Dusk – a Dryden's Oil. The other exterior walls are Millenium Silver and joinery is Textura Black.

A provisional roster has been sent out and the necessary info for opening, closing and getting in and out of the show will be coming through shortly.



12 - 15 June 2019 Mystery Creek, Hamilton

### Competition Winners

Two winners have been drawn for our "Visit and Win" summer promo.

Sandra and Grant Olliff from Auckland have spent the weekend in a modified Verandah, built by Coastwood Homes in Hahei. and Jude and Ben Turnbull of Nelson will be heading to stay at the Tekapo units later this year.

Show home numbers were up on last year over the competition period and almost 600 entries were received.

Both winners were ecstatic at the news and we hope they will soon be in Lockwood homes of their own!





### South Island Agricultural Field Days





Here is our marquee all set up at South Island Agricultural Field Days which took place on the 27, 28 and 29 March. The team had a successful three days with plenty of good enquiries. Bryan and Vicki headed down from Rotorua to make sure there were enough hands on deck!

Please don't forget to make use of the marquees and the branded camp chairs we have made available for activities in your area. They work well and stand out quite a bit from the crowd with our lovely bright yellow.

### Soren's futsal sponsorship



Meet the Lockwood Pumas everyone, and no prizes for guessing which mini-me is Soren's son!

We have had some lovely info in from Soren Antonsen, Lockwood Tauranga, who shared his story of sponsoring his son's Futsal Team, as well as being their coach. He is quick to point out that they didn't lose a single game for the entire season, so he coaching skills remain unblemished.

Nice one Soren, thanks for sending through so we can share.



### Andrew and Sophia start their new home



Andrew and Sophia's new home in the valley

The Waikite Valley area is picture perfect, with a real sense of arrival as you descend through the bucolic countryside to the lifestyle living on the lakes and streams below. On one of these hills, there is a brand new Lockwood home being built, bordered by the Whirinaki Valley stream on one side, and Lake Ohakuri with its impressive birdlife on the other.

Their new 172m<sup>2</sup> home was designed to capture the sun and views, so a 75° angle has been incorporated to maximise the vistas which are just off south west.

Andrew and Sophia have not shied away from using colour on their exterior, with the inclusion of lobster satin aluminium – yes that's the red one, and cedar feature walls. The aluminium cladding is Millenium Silver which has been paired with Textura Black joinery.

Andrew has indicated that their modest design and build is going to include some interesting interior finishings. He has issued a grinning "watch this space!" – we are looking forward to sharing their alternative interior design ideas with the team.

The build is being project managed by Dave Harker (no pressure there Dave!) and Courtney, Tamihana and Dre from the factory, who got to do some hands-on building when they assisted with the walls.





Andrew, Sophia and their two young daughters are excited to see their home take shape and are grateful and appreciative of the project management and builders that are helping shape their lovely new home. They are hoping to move in by mid to end July.

Thanks for sharing your update Andrew!

Court and Tamihana building the internal walls



### Conference 2019

We had a few clashes with contractor calendars on our conference dates, so we have moved conference out by a couple of weeks in order to have e everyone attend.

Our new dates are the 22nd and 23rd of August.

Our Friday night event will be at the Blue Baths in Rotorua and Thursday's themed dinner night will be at Prince's Gate.

Conference itself will be at head office and, as always, we will look to include as many of our staff as possible in our activities.



### News from the Technical Department

#### **New Quote Form**

To assist both the Contractors and the pricing team, we have developed a new interactive quote form which is now available on the Extranet under Pricing.

Extranet>Pricing>Quote Estimate Form V1 March 2019

#### Onsite Checklist.

As part of our CodeMark compliance we require the "Builders onsite checklists" to be filled out and returned to us, after every build. A digital copy is sent with confirmation of order, and a paper copy is supplied with the plans from the Drawing Office.

Can you please make sure that this is part of your process, thanks.

### Detail Updates

Please check the new update listing for current detail changes Mar 2019.

Technical>Manuals>Update Listing>Mar2019

The actual updated details are available in PDF on Extranet>manuals>107mm

### Looking for a designer?

We have a number of Designers and Engineers available to do Lockwood work. Their contact details are on the Extranet>Design>Design and Engineer Contact details.

### Ranchslider Adjustment

When Ranchsliders arrive on site, the panels are often supplied separately so that the lift is not too great. As a consequence the rollers will need adjusting once the panels are installed. There is instructions in the Joinery sundry tube supplied, and also the Lockwood Assembly manual has the instructions on page 17.

Extranet>Technical>Structural and Assembly Handbooks>Lockwood Wall Board Assembly Manual.