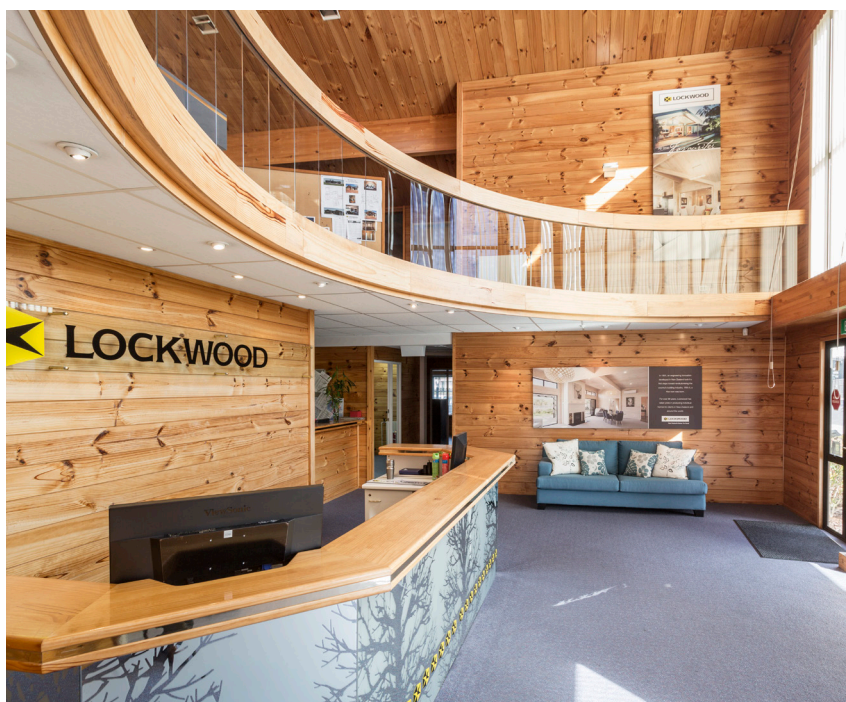


# Pinevine



## Welcome

Welcome to the new look Pinevine, the internal newsletter for our Lockwood Network and Staff.

With each issue we will be bringing you updates from the Technical, Marketing and Manufacturing departments to keep you informed of any changes, updates or new developments.

We also want to hear from you! If you have any news, events, successes or challenges you would like to share with the network, please get in touch with Sarah ([sarahsmith@lockwood.co.nz](mailto:sarahsmith@lockwood.co.nz)) so your stories can be included in the next issue.

A link to the Pinevine edition will be emailed to you and a .pdf copy of it will also be uploaded to the Extranet. Printed versions will be circulated to staff and mailed out to the network.

Happy reading everyone!

## In this Issue

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## Current Production Lead Times

Current lead times when placing a final order (all milestones met, order approved for production)

**Non-complex design please allow 7 – 10 weeks from approved for production date**

**For large / or complex designs please check with the production team for more accurate lead times.**

Please remember it is essential that all orders are complete, with all signed documentation etc. in place.

## News From The Technical Department

### No 2 Clears

We have had requests for clarification of what the customer can expect in their Lockwood home if they want “clear – knot free- timber” as their preferred internal finish. This information is now available on the Extranet –Product Information-Lockwood No2 Clears Specification.

### Beam Heights

Production drawings will now include;  
Floor to underside of beam height (positioning of beam onto fixed post / stiffener)

Dimension from V of the wall board closest to underside of beam to the underside of beam.

This dimension is intended to assist the builder to position beams in the correct position to allow for the settling of beams after wall board equilibrium movement.

### Exterior hinged doors

We are now using 4-point locking on all exterior hinged doors. This provides added security and seal compression between door and frame. See technical update 006-18.

### Boundary joists and exterior tie rod nogs

We have replaced the recent “bent nail plate system” with a less complicated multigrip detail, now available on the extranet under technical updates (007-18)

### Tie rod Tension Bracket

These brackets are currently in transit, once available the Network will be notified, and brackets will be added to job lots for load out.

### H5 exterior posts

Please note, H5 posts are available for above ground use only (rag bracket at base)

### Some Advice

We supply windseal with our exterior joinery as part of the exposure kit. Please see photo below for assistance with the application of the windseal onto a head flashing.

Note: Position windseal 50mm in from the ends of the flashing. Attach windseal to head flashing



## Extranet Updates

New Quote Form: Pricing -Quote Estimate Form V8.

New updated detail manuals will be available from 1st October



## Site Glazing

To provide best health and safety practice in the factory, and to reduce the risk on site, Site glazing will now be mandatory for any joinery frame weighing over 80kg.

Joinery Order Forms will be modified to reflect these changes and any frames that are affected will be noted in the quoting stage of your job.

All information regarding site glazing can be found on the extranet under **Ordering > Site Glazing Procedure** this also includes a list of standard frames that are affected and contact information for the Site Glaze team.

Any exceptions for projects off-shore or in isolated regions, can be discussed by contacting the joinery department to discuss possible solutions for any projects that may fall in to this category.



**ALL LOCKWOOD CONTRACTORS**  
**SITE GLAZING PROCEDURE**

14 September 2018

This letter is to inform you of the change in our site glazing procedures and provide you with the necessary contact details required.

1. Joinery will arrive on site with certain items unglazed, this is to reduce the weight of the unit. At this stage, the glass has been ordered and manufactured by Metro Glass ready to be delivered to *their* designated glazier in your area.
2. Once you are at the stage where the units are ready to be glazed, your site contact *must* contact Metro Glass to organize the site glazing; Metro Glass will speak to the designated site contact to discuss some logistics. Please allow a realistic lead-time from your request date to when you require the glazing to be completed.
3. Onsite you must provide a safe working environment and platforms/scaffolds etc for any high-level windows that need to be glazed. This is to comply with Worksafe Safety Standards.
4. Once site glazing is complete, you will be invoiced for the labour and travel charges. This is your responsibility to make payment as you have not been charged for this on your initial housing contract.

Please advise your builder(s) of this process to avoid any unnecessary confusion on future contracts. Your contact at Metro Glass Mount Maunganui is:

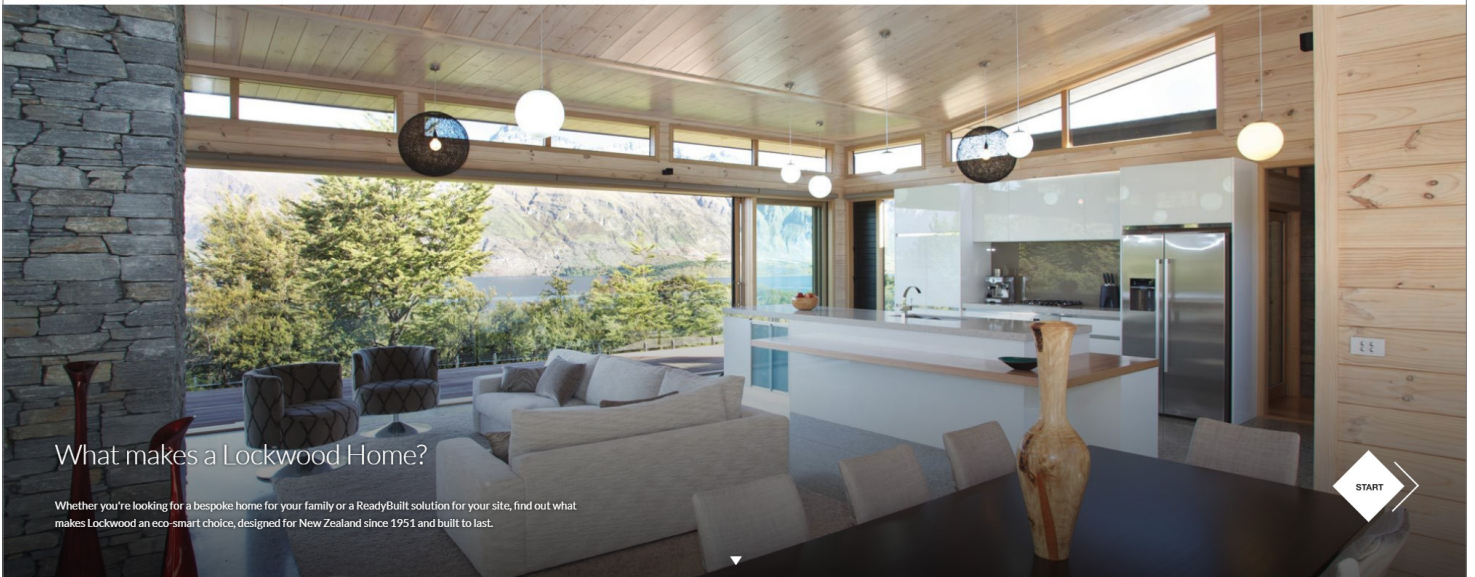
Megan McQueen  
Ph: (07) 575 5503  
Email: [Megan.McQueen@metroglass.co.nz](mailto:Megan.McQueen@metroglass.co.nz)

If you have any queries regarding the above, please contact the joinery department.

Kind Regards,

**Joinery Department**  
**PHONE DDI: 07 349 7753**

[Our Homes](#) [About](#) [Showhomes](#) [Find a Contractor](#) [Contact Us](#)

**LOCKWOOD**  
 Designed for good


## Marketing Update

Our new website is live, and the feedback has been fantastic! We ran promotional posts on Facebook which so far have reached 71,323 people with 5329 clicks through to the website. We also sent out a digital newsletter, as well as running targeted display adverts and Google Ad campaigns to let everyone know to come and visit.

Visit these links to view the display adverts we are currently running online: <https://bit.ly/2Rzx4Pf> and <https://bit.ly/2OG2S6E>.

We've had 17,000 visitors to our new website so far. The most popular pages have been Our Homes, ReadyBuilt and Show homes. Under Our Homes you will have noticed that we have included some simple floor plans to compliment the stories and client home projects. The costings department has now completed component costings for these.

Please remember all pre-existing plans from the old website are still available to you. The price lists for these have been kept up to date.

**Marketing>Brochures & Flyers> old A4 plan printouts or Plans.**

New brand standards have been uploaded to the Extranet under **Marketing>Branding**. If you have questions or need help updating local collateral, please ask the marketing team for help.



**Marie Steer** A fabulous website with such stunning homes in all categories. You must have some pretty amazing builders in your Lockwood Team 😊😊 thumbs up!! I live in an older version Lockwood and love it. Am very impressed for the future of Lockwood Homes in NZ 😊😊

[Like](#) [Reply](#) [Message](#) 1w



**Julie Hamann** It looks stunning to me, just what I'm looking for. We're hoping to build next year 😊

[Like](#) [Reply](#) [Message](#) 1w



**Diane Davidson** The New Lockwood Website: Can I say "It's an even better 'home' for your homes!" I see:

- \* Clean lines and innovative design
- \* Carefull planning and layout
- \* A sense of pride and commitment
- \* Attention to detail and little 'extras' to make you smile!
- \* It's really easy to 'move around in'

And - well....everything is just - 'in the right place'! Congratulations It's a bit like visiting one of the new Lockwood Show Homes.

[Like](#) [Reply](#) [Message](#) 1w Edited ...



**Kelly-Anne Foley** Stunning - beautiful layout and easy to navigate site. Incredible gallery and lots of useful information and advice. Lockwood sure has come a long way. My parents built their first home with Lockwood back in 1979. Wow, what an amazing difference (in lifestyle, function and home design) almost five decades has made...

[Like](#) [Reply](#) [Message](#) 1w



**Margot Gillard** The website is so much easier to negotiate.. well done! Love all of the sunshine, natural wood and real kiwi living with precision building.. Lockwood Homes you've done it again!

[Like](#) [Reply](#) [Message](#) 1w ...





# Design Reference Library

Our Technical and Drawing teams are working on setting up a Design Reference Library on the extranet as a resource for contractors to tap into when looking for potential plans to suit client needs.

We have an enormous archive of completed projects which currently are quite difficult to access. For instance, if you were looking for a modified 4-bedroom Vista, about all you can do now is call around and ask and hope that someone might recall a project that suits what you are after.

One of the reasons we don't just load projects up to the extranet for your use is our concern for client privacy. I don't think it would be responsible to allow free network access to completed project plans given there is a lot of personal information on them such as names, addresses, and how they dispose of their sewerage.

We're looking at the idea of uploading PDF versions of consent plans we receive as orders. The plans will be edited to exclude client information and site-specific details. The library will have a simple spreadsheet catalogue outlining key features of each plan to assist with finding a potential plan.

One of the other reasons we haven't made projects more available is that some contractors are resistant to sharing 'their' plans with others. We are working with contractors on this and there will be an option to be we will excluded from the programme if requested.

An example of the plans we are planning on providing are uploaded to the extranet under Pinevine>October2018

We have had some feedback on this idea but if you haven't responded already, we would like to hear your thoughts.

